

Agenda

In-person check-in 8:00 AM - 8:50 AM

Welcome & Introductions 9:00 AM - 9:10 AM

Panel 1: 9:10 AM - 9:55 AM

At the Center of Change – What Customs Brokers Need to Navigate Bonds, Risk, and Policy

With bond insufficiencies on the rise, tariff policies in flux, and CBP enforcement intensifying, customs brokers and importers face growing operational and compliance pressures. This session offers practical guidance on how to evaluate and respond to CBP-mandated bond increases, determine appropriate bond amounts, and avoid costly delays caused by underwriting or process breakdowns.

Panelists will share insights on current bond claim trends, the effects of new broker regulations, and actionable strategies for managing client relationships and mitigating risk. Additional perspectives will be provided on the evolving enforcement landscape and the essential role brokers play in helping importers navigate uncertainty with confidence.

Speakers: CINDY ALLEN, COLLEEN CLARKE, PATRICE LAFAYETTE
Moderator: ERIK WILSGARD

BREAK 9:55 AM - 10:05 AM

Panel 2: 10:05 AM - 10:50 AM

Trade Turbulence – Strategies for Brokers to Navigate Change and Mitigate Risk

This session will explore the most pressing challenges customs brokers face amid ongoing tariff shifts, evolving trade policies, and heightened regulatory scrutiny. Attendees will gain insight into short- and long-term tariff mitigation strategies, how to navigate changes under IEEPA reciprocal and fentanyl tariffs, Section 232 steel/aluminum and auto/auto parts tariffs, and e-commerce trade.

Our expert panelist will discuss best practices for managing client expectations, bonds, and liability exposure. The session will also cover proactive measures to avoid E&O and regulatory claims.

Speakers: LENNY FELDMAN, KAREN RZESZUTKO
Moderator: SHEILA SKIPPER

BREAK 10:50 AM - 11:00 AM

Panel 3: 11:00 AM - 11:45 AM

Fraud in the Supply Chain – How Should the Industry Respond?

This session explores the sharp rise in fraud claims affecting domestic property brokers in recent years. Common schemes include identity theft involving motor carriers, brokers, shippers, and factoring companies—as well as increasingly sophisticated confidence scams in which carrier operations are created or acquired solely to steal cargo.

Fraud tactics are limited only by the imagination of the perpetrators, who often remain several steps ahead of the industry and law enforcement. This discussion will examine how technology, legal safeguards, and insurance strategies can help brokers respond to this growing threat.

Speakers: ROB REEB, DAVID PASCO
Moderator: MATT REESE

Closing Remarks: 11:45 AM- 12:00PM